

TENNESSEE REGULATORY AUTHORITY

Melvin Malone, Chairman
Lynn Greer, Director
Sara Kyle, Director



REC'D TO
REGULATORY AUTH.

460 James Robertson Parkway
Nashville, Tennessee 37243-0505

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EXECUTIVE SECRETARY

October 5, 1999

Aaron Kurdle
Technologies Management, Inc.
210 Park Avenue North
Winter Park, FL 32789

RE: The Other Phone Company, Inc., d/b/a Access One Communications (Docket # 99-00694)

Dear Aaron Kurdle:

On September 20, 1999, The Other Phone Company, Inc., d/b/a Access One Communications, filed an application with the Tennessee Regulatory Authority for a Certificate of Convenience and Necessity to operate as a CLEC in Tennessee. By statute, CLEC applicants are required to demonstrate that they possess the managerial, financial and technical ability to provide the services for which they seek authority. Because your application does not fully address those requirements, it cannot be processed at this time.

To assist the Staff in its investigation of your application for a certificate to provide facilities-based competing local telecommunications services in Tennessee (Docket No. 99-00694), please provide the information required on the attachment. We will begin the review of the application once the filing contains all the required information. Please submit 13 copies of the requested information no later than noon, October 19, 1999.

If you need additional information or have any questions concerning this matter, please contact Darrell Whitis at (615) 741-2904, extension 132.

Sincerely,

David Waddell, Executive Secretary

FILE

Attachment (1)

C: Darlene Standley
Carsie Mundy

The Other Phone Company, Inc., d/b/a Access One Communications

Clarification Requests

October 5, 1999

Managerial & Technical

1. Degrees held-such as B.S. or Masters in engineering, accounting, business, etc.

Technical

1. Provide the following information concerning the network it proposes to provision in Tennessee:
 - a) Location of switches – i.e. cities.
 - b) How the network will be deployed.
2. Provide information indicating whether a telecom engineering firm is on retainer, or if electrical engineers are on staff.
3. State whether Tennessee customers will be required to purchase CPE which can not be used with ILEC systems, should the customer decide to go back to the ILEC.
4. Provide information regarding the facilities that are expected to be built in Tennessee.

Financial

1. Provide the cost of the proposed network, switches, or unbundled network elements (UNEs), etc.
2. Provide projected financial statements, including income statements, balance sheets, and cash flows statements for the next three (3) years.
3. Provide details of the funding for the proposed network, equipment purchases, or payment for UNEs such as: (a) Internally generated funds (cash, marketable securities); (b) Letters of credit;
4. (c) Loan commitments; (d) Vendor credit; and (e) Provide a three (3) year capital budget outlining the specific equipment to be deployed, where it will be deployed, and its cost. This should cover Tennessee operations, as well as the parent company (or whoever is responsible for financing the Tennessee operation). Also, provide the sources of capital.
5. Indicate whether the financial statements reflect any amounts related to reciprocal compensation for terminating ISP traffic and quantify these amounts, if any.

Miscellaneous

1. Provide a certificate of service stating the application has been served on all eighteen (18) incumbent local exchange telephone companies in Tennessee and a statement confirming notice of the certificate of service.
2. State the procedures the applicant has taken to ensure Y2K compliance, or the status of the applicant's Y2K plan.
3. Applicant should file their tariff subsequent to the application's approval (tariffs filed with the application are information only, not official filings).
4. Provide information regarding any pertinent mergers, acquisitions, etc. with a chart reflecting The Other Phone Co. d/b/a Access One Communications' corporate structure.
5. Provide a Wireline Activity Report to the TRA on a monthly basis if furnishing voice grade service.
6. State whether @link Networks, Inc. requires a customer deposit. If so, provide the amount required. State whether the applicant is bonded for the amount of the deposits.

FILF